

20 EFFECTIVE WAYS

TO PROVIDE ACTIONABLE CREATIVE FEEDBACK

- 1. Submit a clear, concise client input brief
- 2. Give time for the agency to prepare
- 3. Insist on an in-person meeting
- 4. Prepare before showing up
- 5. Review the brief and project objectives
- 6. Set clear meeting expectations
- 7. Let the agency present all its ideas first
- 8. Evaluate the work based on three simple criteria
- 9. Ask for input from other participants but be clear about decision making
- 10. Determine if more time is needed

- 11. Assess the work objectively
- 12. Do not focus on executional details
- 13. Ask clarifying questions
- 14. Ask for the agency's top recommendation
- 15. Challenge assumptions or gaps in a productive way
- 16. Show genuine appreciation for the work
- 17. Always start with the positive
- 18. Summarize key feedback points
- 19. Make a decision Go, no go, redo
- 20. Close with clear next steps



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